

what we do

DONE RIGHT, TECHNOLOGY IS AN EFFECTIVE AND EFFICIENT TOOL ENABLING A NONPROFIT ORGANIZATION TO SERVE ITS MISSION. DONE POORLY, A MAJOR TECHNOLOGY INITIATIVE DRAINS AWAY PRECIOUS RESOURCES A NONPROFIT CAN ILL AFFORD TO LOSE AND COMPLICATES THE WORK OF A STAFF THAT IS ALREADY OPERATING AT CAPACITY. AT DV PRICE & COMPANY WE'RE ALL ABOUT DOING TECHNOLOGY RIGHT.

DV Price brings more than 20 years of seasoned, hands-on business experience helping nonprofit organizations - large and small - develop solid strategies, implement projects successfully, and turn around projects that have gotten off track.

DV Price has operated both as a business consultant to the nonprofit industry as well as served as a CIO for a major nonprofit organization. We have been in your shoes. We understand the complexities of working in a nonprofit environment.

Whether you're considering a new technology strategy or troubleshooting an existing situation, DV Price has a proven track record of successfully navigating these waters to save you time, money and future headaches.

- IT ASSESSMENT
- IT STRATEGY
- TURNING PROJECTS AROUND
- PROJECT PLANNING AND MANAGEMENT
- DONOR MANAGEMENT SYSTEMS
- e-CRM SYSTEMS
- INTERIM CIO SERVICES
- QUALITY ASSURANCE REVIEWS
- VENDOR MANAGEMENT

TECHNOLOGY PLANNING AND TROUBLESHOOTING SERVICES

DV Price & Company
2460 Hover Drive
Castle Rock, Colorado 80104
303.522.4053
info@dvpriceco.com

www.dvpriceco.com





HOW WE CAN HELP

At DV Price & Company, we put 20 years of business experience to work to ensure your strategies are implemented as smoothly as possible. Whether you are rethinking your IT strategy and organization, considering the introduction of a new donor management system, or struggling to regain control of a challenging IT project, DV Price has the experience, reputation, and troubleshooting acumen to help.

STRATEGY & PLANNING

DV Price understands that when it comes to technology the best laid plans usually prove to be the most successful. From strategic planning, IT assessment, and full lifecycle project management to vendor negotiations and Board-level communication skills, DV Price is the ideal partner to the nonprofit organization contemplating technology initiatives of any size or complexity. Examples of how we've assisted other organizations include:

Strategic Planning – Developed more than 10 strategic systems plans at organizations such as the NAACP and The Nature Conservancy.

Systems Implementation – Planned and managed the introduction of new donor management and online donation systems at the National Multiple Sclerosis Society.

Vendor Assessment, Management & Negotiation – Negotiated several complex, multi-year, multimillion-dollar vendor contracts for numerous organizations; mended previously broken vendor relations.

Quality Assurance Reviews – Conducted independent assessments and provided unfiltered feedback to management on major projects and offered strategies to address key areas of concern.

Communication & Management – Prepared and delivered numerous presentations to Board and executive level staff.

TROUBLESHOOTING & RECOVERY

In a perfect world, technology projects flow smoothly. However, we live in an imperfect world and all too often these projects encounter problems: costs skyrocket, deadlines are missed, technology does not work as planned and vendors fail to meet their commitments.

That's where the seasoned, calm, competent leadership of DV Price can help – and help in a hurry. Examples of how we've helped other organizations include:

IT Management & Restructuring – Reorganized and led the IT function at a \$250 million nonprofit at a time of significant management change and internal turnover.

Project Troubleshooting – Helped a major nonprofit implement an enterprise-wide donor management system after a previous attempt had failed and the second attempt was failing.

Interim CIO Services – Served as acting CIO for one of the nation's premiere conservation groups. Managed the IT staff and led the hiring of a new CIO.

Vendor Management & Negotiation – For numerous organizations, successfully turned around vendor relationships and replaced contracts that no longer worked.

"In the time that I worked with David I saw a positive transformation of the IT function within [the National Multiple Sclerosis Society]. Accountabilities were restored, and most importantly we began to work as a team."

– Dennis McCarthy, Vice President, Epsilon

