



## what we do

AT DV PRICE & COMPANY, WE UNDERSTAND THAT TECHNOLOGY FIRST AND FOREMOST IS A BUSINESS TOOL THAT WHEN APPLIED CORRECTLY CAN FACILITATE A COMPANY'S PATH TO SUCCESS. WHEN EXECUTED POORLY, HOWEVER, THAT SAME COMPANY FINDS ITSELF WITH A COMPLEX, COSTLY AND OFTEN DEMORALIZING PROBLEM. AT DV PRICE, WE ARE ALL ABOUT DOING TECHNOLOGY RIGHT.

- IT ASSESSMENT
- IT STRATEGY
- TURNING PROJECTS AROUND
- PROJECT PLANNING AND MANAGEMENT
- DUE DILIGENCE
- INTERIM CIO SERVICES
- QUALITY ASSURANCE REVIEWS
- VENDOR MANAGEMENT

DV Price brings more than 20 years of seasoned, hands-on business experience helping companies – large and small – develop solid strategies, implement projects successfully, and turn around projects that have gotten off track.

Whether you're considering a new technology investment strategy or troubleshooting an existing operation, DV Price has a proven track record of successfully navigating these waters to save its clients time, money and future headaches.

From business intelligence and operations management to systems planning and information security, DV Price has operated both as an executive business consultant and as a CIO. The experience gained by working as a consultant from the outside and a senior executive on the inside enables DV Price to not only assess and plan technology projects, but also to play a direct roll in the implementation and management of major strategic decisions.

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TECHNOLOGY PLANNING AND TROUBLESHOOTING SERVICES



## HOW WE CAN HELP

DV Price specializes in helping companies develop technology strategies, plan for technology investments and turn around projects that may have gone astray. Whether you are rethinking your IT strategy and organization, you are in the initial planning stages of an enterprise-wide system implementation or struggling to regain control of a challenging IT project, DV Price has the experience, reputation, and troubleshooting acumen to help.

### STRATEGY & PLANNING

DV Price understands that when it comes to technology the best laid plans are the most successful. From strategic planning, IT assessment, and full life cycle project management to vendor negotiations and Board-level communication skills, DV Price is the ideal partner for an organization contemplating technology initiatives of any size or complexity. Examples of our work include:

**Strategic Planning** – Developed more than 10 strategic plans at organizations such as Newmont Mining and CoBank.

**Project Planning and Management** – Planned and managed introduction of new Business Intelligence and CRM systems for Coors Brewing Company, the National Multiple Sclerosis Society, Mars, CoBank and many more.

**Vendor Assessment, Management & Negotiation** – Negotiated complex, multi-year, multimillion-dollar vendor contracts for numerous organizations, and made these relationships work once the contracts were done.

**Quality Assurance Reviews** – Conducted independent assessments and provided unfiltered feedback to management on major projects and offered strategies to address key areas of concern.

**Due Diligence** – Worked with M&A teams to assess the true state and value of an acquisition candidate's technology infrastructure and organization.

### TROUBLESHOOTING & RECOVERY

In a perfect world, all IT and technology projects flow smoothly, but we live in an imperfect world and all too often these projects encounter turbulence. Costs skyrocket, deadlines are missed, technology does not work as planned, and vendors fail to meet their commitments. That is where the seasoned, calm, competent leadership of DV Price can help – and help in a hurry. Examples of how we've helped other organizations include:

**IT Management & Restructuring** – Helped transform the IT department of a \$32 billion financial services company, improved quality and reduced IT spending by \$8 million.

**Project Troubleshooting** – Helped a large, geographically distributed organization implement an enterprise-wide donor CRM system after a previous attempt had failed and a second attempt was failing.

**Interim CIO Services** – Served as acting CIO for one of nation's premiere conservation groups, managed the IT staff through a change in leadership, replaced a major donor information system, and led the hiring of a new CIO.

**Vendor Management & Negotiation** – Successfully turned around vendor relationships and replaced contracts that no longer worked for either party.

DV Price founder and President David Price "consistently demonstrates his ability to deliver superior results through his strong technical skills, outstanding project management capabilities and his clear focus on business objectives."

– Doug Barker, Principal, Barker and Scott Consulting  
(Former CIO at The Nature Conservancy)